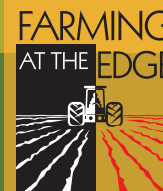


PROGRAM AT A GLANCE

SUNDAY 10 TH AUGUST	MONDAY 11 TH AUGUST	TUESDAY 12 TH AUGUST
 <p>1.00pm - 6.00pm REGISTRATION</p> <p>6.00pm - 8.00pm WELCOME RECEPTION</p>	<p>7.30am - 8.30am REGISTRATION</p> <p>8.30am - 10.00am OFFICIAL OPENING</p> <p>PLENARY SESSION Farming at the Edge of the World Introduction of Featured Posters</p> <p>10.00am - 10.45am MORNING TEA & POSTERS</p> <p>10.45am - 12.15pm PLENARY SESSION Pushing the Land to the Edge</p> <p>12.45pm - 1.45pm LUNCH</p> <p>1.45pm - 3.15pm SYMPOSIA SESSION</p> <ul style="list-style-type: none"> • Sustainability • Marketing & Supply Chains • People: Leadership & Succession • Finance <p>3.15pm - 4.00pm AFTERNOON TEA</p> <p>4.00pm - 5.30pm CONTRIBUTED PAPERS SESSION</p> <ul style="list-style-type: none"> • Environment & Sustainability • Farm Management • Diversification alternative enterprises • Beef • East & Central Europe 1 • Miscellaneous Session <p>6.30pm - 11.30pm EVENING SOCIAL BBQ</p>	<p>7.30am - 8.30am REGISTRATION</p> <p>FIELD TRIPS (see page 5 for details)</p>  <p>OPTIONAL - EVENING SOCIAL OPTIONS</p>
WEDNESDAY 13 TH AUGUST	THURSDAY 14 TH AUGUST	FRIDAY 15 TH AUGUST
<p>7.30am - 8.30am REGISTRATION</p> <p>8.30am - 10.00am PLENARY SESSION People at the Edge Introduction of Featured Posters</p> <p>10.00am - 10.45am MORNING TEA & POSTERS</p> <p>10.45am - 12.30pm PLENARY SESSION</p> <ul style="list-style-type: none"> • The Edge of a New Era • Invitation to 15th IFMA Congress - Brazil 2005 <p>12.30pm - 1.45pm LUNCH</p> <p>1.45pm - 3.15pm CONTRIBUTED PAPERS SESSION</p> <ul style="list-style-type: none"> • Organic Farming • Modelling • Finance & Valuation • Agrarian Development 1 • Pigs • Farmer Papers 1 <p>3.15pm - 4.00pm AFTERNOON TEA</p> <p>4.00pm - 5.30pm CONTRIBUTED PAPERS SESSION</p> <ul style="list-style-type: none"> • Benchmarking • Information & Communication Technologies • Dairy • Emissions • Farmer Papers 2 • Miscellaneous Session <p>7.00pm - Midnight WESFARMERS LANDMARK CONGRESS DINNER</p>	<p>7.30am - 8.30am REGISTRATION</p> <p><i>Your Choice of:</i></p> <p>FIELD TRIPS (see page 5 for details)</p> <p>OR</p> <p>LOCAL THURSDAY (see page 6 for details)</p>  <p>OPTIONAL - EVENING SOCIAL OPTIONS</p>	<p>8.30am - 10.00am REGISTRATION</p> <p>8.30am - 10.00am PLENARY SESSION Farming at the Edge of "our" Country Introduction of Featured Posters</p> <p>10.00am - 10.45am MORNING TEA & POSTERS</p> <p>10.45am - 12.15pm SYMPOSIA SESSION</p> <ul style="list-style-type: none"> • Property Water Rights • Benchmarking • New Technologies • Farm Management & Extension <p>12.15pm - 1.15pm LUNCH</p> <p>1.15pm - 2.45pm CONTRIBUTED PAPERS SESSION</p> <ul style="list-style-type: none"> • Marketing & Supply Chains • Extension • Risk • Agrarian Development 2 • East & Central Europe 2 • Farmer Papers 3 <p>2.50pm - 3.30pm PLENARY SESSION PANEL - SUMMARY OF CONGRESS FAREWELL & CLOSE</p> <p>5.00pm - 8.00pm OPTIONAL - FINAL FLING IN FREMANTLE</p>

FULL PROGRAM

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Monday 11th August

08:30 Plenary Session 1 - Farming at the edge of the world			
McGregor	Murray	Australia	The challenges and achievements of farming Down Under
McPherson	Shirley	Australia (ILC)	Indigenous Lands Corporation - title to be confirmed
Bent	Martin		Introduction of featured posters

10:00 Morning Tea - Featured Posters

10:45 Plenary Session 2 Pushing the land to the edge			
Flannery	Tim	Australia	The problems
Pannell	David	Australia	Cursed By Too Much Water In A Dry Place: Implications Of Dryland Salinity For Farm Management, Policy And Reseach In Australia

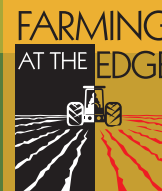
12:15 Lunch - Plaza Ballroom East

13:45 Symposium 1 - Sustainability			
McGregor	Murray	Australia	The role of Eco-efficiency in farm management
Bailey	Alison	United Kingdom	Integrating Flood Management And Agri-Environment Through Washland Creation In The Uk
Gow	Neil	New Zealand	Toward better outcomes for natural resource management decisions - the potential of public deliberation.

13:45 Symposium 2 - Marketing and supply chains			
Smith	Jay Lee	USA	Farmers or slaves contract production
Gow	Hamish	USA	Alliance Formation In The Agrifood Sector: The Case Of Cellars Of Canterbury
Johnson	Sue	Australia	Supply chain management in the prime lamb industry. Tenderplus: a success story

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13:45	Symposium 3 People – leadership & succession		
Alliston	John	England	Influencing leaders
Robinson	Dale	Canada	Prepared for success - a look at the next generation of Alberta farmers
Van Der Hoeven	Guido	USA	Estate planning and farm transfer in a changing legislative environment: a case study from north Carolina, USA

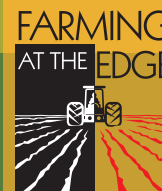
13:45	Symposium 4 - Finance		
Webster	Paul	United Kingdom	Should farmers invest in financial assets as a risk management strategy? Some evidence from New Zealand.
Ibendahl	Gregory	USA	Farm financial structure under uncertainty: an application to young farmers
Shadbolt	Nicola	New Zealand	Farm investments: alternative ownership structures that address the liquidity versus profitability conundrum

15:15 Afternoon Tea

16:00	Contributed Papers 1a - Environment and sustainability		
Abdou	Amin	Egypt	Cropping structures adjustments under water limitations in the Egyptian agriculture three different Brazilian regions
Van Calker	Klaas	Netherlands	Development of an LP model to analyse economic and ecological sustainability in Dutch dairy farming
Kingwell	Ross	Australia	Dryland salinity: Spatial Impacts and Farmer's Options
Souness	Marcus	Australia	Voisin revisited – battling salinity with near-optimal cell grazing of lucerne in Western Australia

FULL PROGRAM

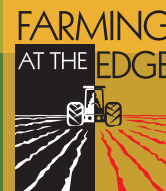
INTERNATIONAL FARM MANAGEMENT CONGRESS 2003



16:00 Contributed Papers 1b - Farm management			
Weigel	Randy	Usa	Enterprising rural families: making it work
Peres	Jose	Brazil	Counselling Brazilian farmers on their management activities
Tually	Geoff	Australia	The farm family and their farm business: a multidisciplinary, but potentially explosive mix of business, legal and family aspects
Cooper	Ian Malcolm	Australia	A bibliography of Australian farm management research and publication
16:00 Contributed Papers 1c - Diversification alternative enterprises			
Ohe Tourism	Yasuo	Japan	Multifunctionality And Farm Diversification: A Case Of Rural
Charry	Al	Australia	Alpaca and ecosystems management
Abadi	Amir	Australia	Comparing Profitability And Cash Flows Of Agroforestry And Agriculture On Australian Farms
16:00 Contributed Papers 1d Beef			
McGrann	James	USA	Measuring Producer Level Beef Cattle Alliance Financial Performance
Franks	Jeremy	United Kingdom	The impact and use of sexed semen by suckler cow beef farmers in the UK
Trimble	Richard	Australia	Comparing Educational Programs To Improve Beef Production
Kennedy	Anna	Australia	Factors affecting adoption of Quality Assurance in Australian Red Meat industries
Martindah (Cameron)	Eny	Indonesia	Participative Approaches To Enhance Adoption Of Fasciolosis Control Strategies In Cattle, In Yogyakarta Province, Indonesia

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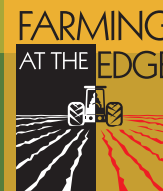


16:00	Contributed Papers 1e - East and central Europe (1)		
Feher	Istvan	Hungary	Managing competitiveness in food production towards EU accession
Doitchnova	Julia	Bulgaria	The Bulgarian model of land tenancy
Takacs	Istvan	Hungary	Challenges and opportunities for agriculture of Central Europe according to farm structure and abounding with capital
Dajka	Miklos	Hungary	Price risk on the Hungarian corn market

16:00	Contributed Papers 1f	Miscellaneous session	
Schamel	Guenter	Germany	International Wine trad : analysing the value of generic promotion vs individual initiatives
Hurly	Kathy	Australia	Protecting the priviledge of burning sugarcane at harvest
Windle	Jill	Australia	Diversification in the Sugar Industry – the Growers' perspective
Escobal	Javier	Peru	Complementary role of public infrastructure to enhance income generating opportunities for the rural poor

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Wednesday 13th August

08:00 IFMA Business Meeting

08:30 Plenary Session 3 - People at the edge

Sharon	Starick	Australia	
Kelley	Tim	Italy (FAO)	On the outside looking in – farming at the edge in marginalised communities
Cameron	Don		Introduction of featured posters

10:00 Morning Tea - Featured Posters

10:45 Plenary Session 4 - The Edge of a New Era

Eslake	Saul	Australia	
Dent	Sarah	Australia	

12:15 Invitation to IFMC 15

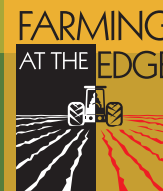
12:30 Lunch - Latin Lunch

13:45 Contributed Papers 2a - Organic farming

Hough	Ellana	South Africa	The financial aspects of growing organic wine grapes in the Vredendal district of the Western Cape, South Africa
Goddijn	Silvia	Netherlands	A cross country comparison of the development of the organic sector in Denmark, Germany, United Kingdom and The Netherlands
Enting	Ina	Netherlands	Intersectoral cooperation between organic farming systems – modelling nutrient cycles

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13:45 Contributed Papers 2b - Modeling

Southorn	Neil	Australia	Can fuzzy logic assist with decision making & modeling? - an example from grazing management
Singgih	Shinta	Australia	Defining hierarchical decision trees for encarsia formosa strategies from greenhouse tomato consultants' perspectives
De Zen	Sergio	Brazil	Diversification as a form of risk management in agriculture
Smith	Karen	Australia	Farm-level factors affecting the seasonality of supply of prime lamb in the western Wheatbelt of Western Australia

13:45 Contributed Papers 2c - Finance and valuation

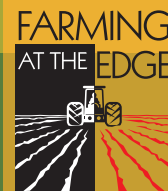
Svendsen	Soren	Denmark	Effects of debt ratio on inter-generational transfer
Fuchs	Clemens	Germany	Development of land markets on selected EU-countries and land ownership strategies on farm level
Painter	Marvin	Canada	The impact of political culture on farmland values in Canada
Bennett	Anne	Australia	Changing farming systems - Assessing the financial implications

13:45 Contributed Papers 2d - Agrarian development 1

Gemma	Masahiko	Japan	Water management and agricultural development in central Asia: case of Uzbekistan
Roberts	Tim	United Kingdom	Farming for survival in eastern and southern Africa
Edwards	Ian	Scotland	Effect of farm-level constraints, existing and prospective policies on expansion of coconut-based intercropping in Sri Lanka
Sjah	Taslim	Australia	Acceptance and repayment of agricultural credit in Lombok Indonesia - farmers perspective
Sjah	Taslim	Australia	Factors contributing to the performance of agricultural credit in Lombok Indonesia

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13:45 Contributed Papers 2e - Pigs

Enting	Ina	Netherlands	Farm specific control of the introduction and spread of salmonella at finishing Pig Farms
Zonderland	Johan	Netherlands	The Pig Farm manager for modelling pig production systems
Timmerman	Maikel	Netherlands	Improving profitability of Dutch finisher pigs
Vreugdenhil	Sindy	Australia	Economic optimisation of marketing strategies for pigs housed in large groups – lessons from Western Australia and the Netherlands

13:45 Contributed Papers 2f - Farmer papers a

Heie	Knut	Norway	Viable small-scale farming in Norway
Flugge	Felicity	Australia	Alternative policies with complementary benefits: targeting greenhouse emissions or water recharge on farming systems?
O'Connell	Michael	Australia	Economic evaluation of phase farming with lucerne on the Esperance sandplain
Moll	Jim	Australia	Better management of wool businesses and native biodiversity

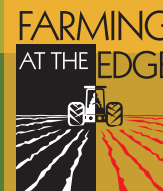
15:15 Afternoon Tea

16:00 Contributed Papers 3a - Benchmarking

Bone	Zelma	Australia	Attitudes and family farm business performance
Dyck	Dean	Canada	Benchmarking the economics of diversified agricultural ventures
Lund	Mogeng	Denmark	Use of the balanced scorecard as a new advisory approach in the implementation of strategic planning to farm managers
Nelson	Bert-Owe	Sweden	Is the farm prospering and why? A method to spot good or weak performance and to do 'benchmarking'

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16:00 Contributed Papers 3b - ICT

Hewlett	John	USA	Case study: the evolution of Western Integrated Resource Education from rural byways to the information super-highway
Jose	Douglas	USA	Management advisory groups for the changing agricultural structure
Bracha	Gal	Israel	Adoption of information technology for farm management, A Case Study
Drysdale	Georgina	Australia	Remote sensing for site-specific crop management: evaluating the potential of digital multi-spectral imagery for monitoring crop variability and weeds within paddocks

16:00 Contributed Papers 3c - Dairy

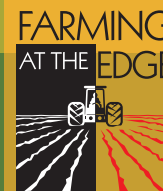
Woodford	Keith	New Zealand	Searching for productivity and competitive advantage on New Zealand dairy farms
Butler	Annemarie	Ireland	Integrated modelling of Irish dairy production systems under technical, environmental and economic scenarios
Byrne	Ailish	Ireland	Is the dairy farmer scorecard the way forward for Irish farmers?
Flaten	Ola	Norway	Forage production and feeding of dairy cows at changing economic conditions in Norway

16:00 Contributed Papers 3d - Emissions

Jacobsen	Brian	Denmark	An economic and environmental analysis of slurry separation
Krabbe	Henning	Denmark	A new method for reduction of NH3 emissions from pig housing systems by adding sulphuric acid to slurry
Stuiver	Marian	Netherlands	The Vel and Vanla environmental cooperatives as field laboratories

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16:00 Contributed Papers 3e - Spare session

Ahseim	Leif-Jarle	Norway	External effects of mitigating measures to reduce large carnivore predation on sheep
Takacs-Gyorgy	Katalin	Hungary	Reduce the chemical use in plant production - how to optimize pests?

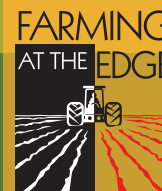
16:00 Contributed Papers 3f - Farmer papers b

Henderson	Chris	Australia	Farming on the edge sharpens management focus
Troskie	Dirk Pieter	South Africa	Farming the 'miracle'
Delane	Robert	Australia	Biosecurity for agriculture: collective action is vital
Groves	David	Australia	Today's succession solutions - a contemporary view of solutions for farmers wanting to plan for succession of the family farm

19:30 Evening Wesfarmers Landmark Congress Dinner

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Friday 15th August

08:30 Plenary Session 5 - Farming at the edge of "our" country

Dobson	Mick	Australia	
Agius	Parry	Australia	Indigenous land use
			Introduction of featured posters

10:00 Morning Tea Featured Posters Foyer

10:45 Symposium 5 - Property rights

Lindner	Bob	Australia	Intellectual property rights in farming – food for thought?
Carr	Georgina	Australia	Title to be confirmed
Thoyer	Sophie	France	How to reallocate water rights when environmental goals conflict with water entitlements

10:45 Symposium 6 Benchmarking

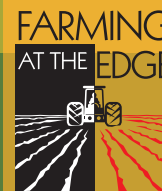
Atkinson	Trevor	United Kingdom	Managing the change through benchmarking best practice
Franks	Jeremy	United Kingdom	On-farm benchmarking: how to do it and how to do it better
Shadbolt	Nicola	New Zealand	A critique of the use of the balanced scorecard in family farm businesses

10:45 Symposium 7 - New technologies

Fretwell	Glenn	Australia	Innovative technology inspires efficiency gains in a broadacre WA cropping system
Bryceson Australia	Kim	Australia	Ebusiness & the dairy and grains industry value chains in
Rock	George	Canada	An economic analysis of a precision farming system 1996-2001

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10:45 Symposium 8 - Farm Management and Extension

Gardner	John	New Zealand	Factors contributing to successfully consulting with Maori farmers in New Zealand
Rehman	Tahir	United Kingdom	Theory of reasoned action and its integration with economic reasoning in linking farmer' attitudes and adoption behaviour - an illustration from the analysis of the uptake of livestock technologies in the South West of England
Kemp	David	Australia	Where is farm management going?

12:15 Lunch Sponsor

13:15 Contributed Papers 4a - Marketing and supply chains

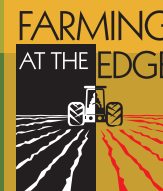
Batt	Peter	Australia	Building long-term buyer-seller relationships in food chains
Issar	Gary	Australia	Success strategies being implemented in fresh milk supply chains
Singgih	Shinta	Australia	Banana supply chains in Indonesia and Australia: Surviving isolation from end markets

13:15 Contributed Papers 4b - Extension

Laws	James	Canada	Public and private partnerships for information delivery to Canadian farmers- how we are now doing things differently in order to catch up to the Australians.
Murray-Prior	Roy	Australia	To be, or not to be, that is the question - in a group that is
Jose	Douglas	USA	Management advisory groups for the changing agricultural structure
Rasmussen	Heidi Hundrup	Denmark	Increasing the value of knowledge

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13:15 Contributed Papers 4c - Risk

Lien	Gudbrand	Norway	Risk and risk management in organic farming: Empirical results from Norway
Murray-Prior	Roy	Australia	Combining biophysical and price simulations to assess the economics of long-term crop rotations
Van Blokland	PJ	USA	Reducing budget risk by using probabilities

13:15 Contributed Papers 4d - Agrarian Development (2)

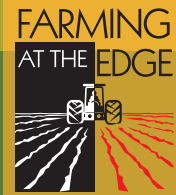
Gamage	Helan	Australia	Developing a research framework for understanding the social realities, with special reference to Sri Lankan entrepreneurs
Wickramasinghe	Ananda	Australia	Is 'privatisation' a panacea for Sri Lankan tea plantation?
Malik	D.P.	India	Management of resources for sustainable agriculture
Shehrawat	Pardeep Singh	India	Management of dry land sustainable agriculture
Berhanu (Cameron)	Abeje	Ethiopia	Research with Subsistence Farmers: Lessons from the Edge

13:15 Contributed Papers 4e - East and central Europe (2)

Voros	Mihaly	Hungary	EU accession and sustainability in Hungary: Challenges for farm and rural businesses
Szeles	Zsuzsanna	Hungary	How will be change the Hungarian farmers life after the EU integration?
Majewski	Edward	Poland	Farming on the edge in Poland. Options for improving farm incomes for the main types of farms after joining the EU

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13:15

Contributed Papers 4f - Farmer paper c

Carroll	Shane	New Zealand	
Henry	Rob	Australia	Farm business review - 'Woodrising', Cressy, Tasmania
Povey	Kim	Australia	Assessing risk to encourage Farm change
White	Sandy	Australia	The impact of biotechnology and how it will affect agriculture in Western Australia

14:45

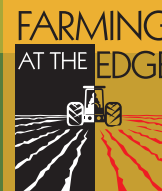
Plenary Session 6

Debate or Panel with highlights/conclusions

Farewell & Close

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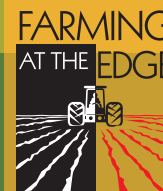


Posters

Abdou	Amin	Egypt	Egyptian food crops producers responses to the principal adjustments of the new economic policies: case of wheat and rice
Shehrawat	Pardeep Singh	India	Farm mechanization vis-a-vis Indian agriculture
Bailey	Alison	United Kingdom	Review of the benefits and costs of flood defence options on the Somerset levels and moors
Trimble	Richard	Australia	Comparing educational programs to improve Beef production
Rahayu	Yuke	Australia	Stepping over the edge: converting from conventional to organic farming
Kledal	Paul	Denmark	Food, market and power. The awakening of a new food-regime.
Goyal	Satish	India	Estimation of technical efficiency on wheat farms in northern India - a panel data analysis
Edwards	Ian	Scotland	The costs and returns of Scottish potato production
Edwards	Ian	Scotland	The profitability of conversion to organic farming systems
Goddijn	Silvia	Netherlands	Measuring corporate social responsibility in a business to society context
Charry	Al	Australia	Farm management in Australia: the way forward
Radman	Marija	Croatia	Preferences and buying behaviour of beef meat consumers in Tuscany
Ferreira	Lize	S Africa	Compiling farm enterprise budgets on micro computer
Van Calker	Klaas	Netherlands	Validation and test of a simulation model for tactical and strategic management
Tually	Geoff	Australia	Effective ownership strategies, the key to farm family business success.
Gow	Hamish	USA	Supplier relationship development in the food industry of transition economies: the role of independent facilitators
Shea	Greg	Australia	New strategies for improving biosecurity in west Australian agriculture

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Charry	Al	Australia	Australian farm business management consultative network. Industry, education, consultancy, and research coming together
Szabo	Zoltan	Hungary	Comparing wine consuming habits in hypermarkets of the Netherlands and Hungary
Voicilas	Dan	Romania	Transition's sacrifices – Sugar channel in Romania, a lost battle?
Viljoen	M	South Africa	Long-term enterprise budgeting for crop rotation systems including soybeans in South Africa
McKenzie	Shannon	Australia	Assessing the success of an event – the 2001 Dowerin Field Days
McGregor	Murray	Australia	What does it take to grow in the desert?
Gamage	Helan	Australia	Option of up to 2 poster papers
Wickramasinghe	Ananda	Australia	Option of up to 2 poster papers
Martindah (Cameron)		Eny	Indonesia Adoption of Fasciolosis control in cattle in Yogyakarta Province, Indonesia
Berhanu (Cameron)	Abeje	Ethiopia	Fieldwork among subsistence farmer – some methodological issues
Moncrieff	Ian		Computer demonstrations
Weigel	Randy	USA	Personal, family and business systems: online management resources for agricultural producers
Edwards	Ian	Scotland	Virtual estate visit in Scotland
Tually	Geoff	Australia	Increasing the propensity of farm families to use farm business planning techniques
Spurrell	Gary	Canada	Ropin' the Web
Moncrieff	Ian		